

Univera Care Study: Phoenix Metal Fabricating, Inc.

A Commitment to Excellence

Background

Phoenix Metal Fabricating, Inc. was incorporated in 1983 and now has three facilities in Jamestown, NY. Since inception, their strength has been the ability to respond to and meet customer needs.

Their mission is simple: help customers, employees, and the community prosper. Phoenix Metal's hard work ethic, ability to finish everything in-house, and their commitment to excellence has helped them become the leading provider of metal fabricated and stamped parts in Western New York.

Situation

Phoenix Metal prides themselves on protecting their employees by taking proper safety measures at work—and they know protection away from the job is just as important. That's why Phoenix has trusted Univera Healthcare to cover their staff for 20 years. The peace of mind that comes with having flexible insurance plans that cater to the individual needs of the Phoenix team is part of the reason they've had such a successful partnership with Univera Healthcare.

Exceeding Expectations

Why has Phoenix Metal been with Univera Healthcare for 20 years? According to Gary Johnson, President of Phoenix Metal, it's because "Univera has competitive pricing. And having everything under one health care plan makes it convenient."

"Over 20 years we've had employees with everything from doctor's checkups to major surgeries—even organ replacements—and we've never had a problem with coverage."



Gary Johnson
President, Phoenix Metal Fabricating, Inc.



With exceptional rates for small businesses, and people who care as much as you do, there's never been a better time to consider Univera Healthcare for your team. Compare because you care.

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